



BIOMEDICAL SCIENCE FOR THE BENEFIT OF SOCIETY

Innovation and Business Manager
Centre for Genomic Regulation (CRG)

The Institute

The Centre for Genomic Regulation (CRG) is an international biomedical research institute of excellence, based in Barcelona, Spain, with more than 400 scientists from 44 countries. The CRG shares principles of an interdisciplinary, motivated and creative scientific team that is supported by high-end and innovative technologies and a flexible and efficient administration.

In April 2021, the Centre for Genomic Regulation (CRG) received the renewal of the '[HR Excellence in Research](#)' Award from the European Commission. This is a recognition of the Institute's commitment to developing an HR Strategy for Researchers, designed to bring the practices and procedures in line with the principles of the [European Charter for Researchers](#) and the [Code of Conduct for the Recruitment of Researchers](#) (Charter and Code).

[Please, check out our Recruitment Policy](#)

The role

Within the Technology and Business Development Office (TBDO), the Innovation & Business Manager will support and guide the scientific community, with a particular focus on early-career researchers, to transform technologies and research advances into solutions with societal impact.

The role combines technology transfer, business development and new venture creation responsibilities with a broader mandate to foster an innovation-oriented culture across the organization. The successful candidate will support the identification and maturation of emerging opportunities, promote entrepreneurial thinking among researchers and strengthen CRG's relationships with internal and external innovation stakeholders.

We are seeking an enthusiastic and proactive innovation professional with strong business development capabilities and a solid understanding of life sciences research, technology commercialization and venture development. The position will contribute to the exploitation of CRG's intellectual property portfolio while supporting a broad pipeline of early-stage ideas, translational projects and innovation opportunities.

The Innovation & Business Manager will work closely with scientists, innovators, business developers, entrepreneurs, investors, industry representatives, key opinion leaders, intellectual property professionals and legal advisers.

Key Responsibilities

The successful candidate will:

- Foster an innovation and value creation culture across CRG through initiatives that engage researchers, professional teams and administrative functions, encourage entrepreneurial thinking and promote the early identification of opportunities.
- Scout, assess, prioritise and accompany throughout its development, early-stage scientific ideas, technologies and projects with potential for translation, commercialisation, industry collaboration or venture creation.
- Guide and support researchers and project teams in developing value propositions, applications, proof-of-concept plans, development pathways, milestones, resource requirements, risks and decision points.





- Assess unmet needs, market potential, competitive positioning and commercial viability, and define and implement the most appropriate value creation pathway, including licensing, collaborative development, sponsored research, strategic partnerships or spin-off creation.
- Collaborate with stakeholders across the One CRG community and coordinate engagement with industry, investors, entrepreneurs, key opinion leaders, accelerators and innovation partners to deliver the TBDO mission and contribute to the CRG Strategic Plan.
- Coordinate funding, partnering and venture development activities, including project presentations, business plans, due diligence materials, governance and corporate structures, while monitoring relevant trends, opportunities and impact indicators.

About the team

The Technology and Business Development Office engage with CRG's scientists with ambition to transform scientific results into solutions for the market. Our aim is to ensure beneficial impact on society. We strike for an inclusive environment of scientific and entrepreneurial excellence, offering CRG's scientist business oriented training and connections with investors and industry experts. TBDO strategically evaluates, protects and commercializes products and services for the life science sector through licensing and launching of spin off companies.

Whom would we like to hire?

Professional experience

Must Have

- You have scientific background in molecular biology
- You have a strong entrepreneurial mindset
- You have proven experience in innovation activities in the academic life sciences sector
- Training in entrepreneurship and project valorisation methodology to transform basic knowledge 'from the lab into innovations for the marketplace'
- A minimum of 3 years' experience in business development and/or technology transfer

Desirable but not required/ Nice to have

- Basic corporate finance

Education and training

- You hold a PhD in Molecular Biology or equivalent

Languages

- You are highly proficient in English, preferably also Spanish and Catalan

Technical skills

- Written skills to elaborate financial and business reports
- Skills to elaborate marketing material
- You have advanced MS Office skills.

Competences

- Highly developed organization and analytical skills
- Excellent communication and inter-personal skills
- Ability to build meaningful relationships with different stakeholders across the life science industry
- You are goal-minded





The Offer – Working Conditions

- **Contract duration:** Technical and scientific activities contract linked to the project (estimated duration 4 years).
- **Estimated annual gross salary:** Salary is commensurate with qualifications and consistent with our pay scales.
- **Target start date:** 13th August 2026 (*)

We provide a highly stimulating environment with state-of-the-art infrastructures, and unique professional career development opportunities. To check out our training and development portfolio, please visit our website in the [training section](#).

We offer and promote a diverse and inclusive environment and welcomes applicants regardless of age, disability, gender, nationality, race, religion or sexual orientation.

The CRG is committed to reconcile a work and family life of its employees and are offering extended vacation period and the possibility to benefit from flexible working hours.

Application Procedure

All applications must include:

1. A motivation letter addressed to Dr Anabel Sanz.
2. A complete CV including contact details.
3. Contact details of two referees.
- 4.

All applications must be addressed to Dr Anabel Sanz and be submitted online on the CRG Career site - <http://www.crg.eu/en/content/careers/job-opportunities>

Selection Process

- **Pre-selection:** The pre-selection process will be based on qualifications and expertise reflected on the candidates CVS. It will be merit-based.
- **Interview:** Preselected candidates will be interviewed by the Hiring Manager of the position and a selection panel if required.
- **Offer Letter:** Once the successful candidate is identified the People department will send a Job Offer, specifying the start day, salary, working conditions, among other important details.

Deadline: Please submit your application by August 12, 2026.

Suggestions: The CRG believes in **ongoing improvement** and promotes a **culture of feedback**. This is one of the reasons we have in place, at your disposal as a candidate, a mechanism to gather your suggestions/complaints concerning your candidate experience in our recruitment processes. Your feedback really matters to us in our aim at creating a **positive candidate journey**. You can make a difference and help us improve by letting us know your suggestions through the [following form](#).

**Contrato financiado por la Ayuda «Excelencia Severo Ochoa» CEX2025-001584-S
financiada por MICIU/AEI /10.13039/501100011033**





HR EXCELLENCE IN RESEARCH

